

**WE ARE LOOKING FOR AS SOON
AS POSSIBLE A**

FIELD ENGINEER (M/W/D)

FULL - TIME



As a subsidiary of the internationally active fischer group of companies, we are looking for an Field Engineer- designing in construction business for the Fastening Technology division in Sofia, Bulgaria, Project Sites.

RESPONSIBILITIES

- Identify and qualify leads, develop and execute sales strategies, maintain a strong pipeline, and close contracts to achieve revenue targets.
- Develop in-depth product knowledge, provide technical support to clients and collaborate with internal teams to ensure customer needs are met.
- Build and maintain long-term client relationships and provide tailored solutions.
- Track industry trends, emerging technologies and competitor activities.
- Maintain CRM data, generate reports and conduct market analysis.
Attend fairs, events, client visits.

YOUR PROFIL

- Degree in Engineering, Construction Management, Architecture or related field.

- Proven success in technical sales within the construction industry.
- industry knowledge, technical aptitude and ability to simplify complex concepts.
- Excellent communication, negotiation and organizational skills.
- Proficiency in CRM and Microsoft Office, self-motivated and results-driven.
- Valid driver's license, willingness to travel, fluent in Bulgarian, very good English.
- Specific product knowledge, established network, experience in value-based selling.

WE OFFER

- A long-term full-time employment relationship.
- A responsible and challenging role in a renowned and successful company with a diverse range of tasks and a high level of autonomy.
- A dynamic, innovative work environment with an excellent company culture.
- The position offers a competitive compensation package, including a salary and a yearly bonus. We are happy to offer an above-collective agreement salary based on your qualifications and experience.

Please send your application with a resume via email to:
recruiting@fischer.at

fischer 